GOVERNMENT BONDS.

# Efficiency in Christianity Is Motto of "Billy" Sunday UNUSUAL ACTIVITY

Methods to Religion and His Revivals Are Scientifically Conducted.

Here is a story of how the wheels go around in a Billy Sunday campaign.

Nothing so carefully planned and systematically worked out in the way of a revival has yet been at tempted. Efficiency has been applied to religion

This article goes behind the scenes of the great mass meeting and likewise relates the dozens of simultaneous gatherings in smaller groups during Sunday's campaigns.

A study of Sunday's methods is a study in organization. Each phase of his work is in charge of an expert. The whole is as perfectly dove-tailed and as smooth running as the operation of a big

### By J. R. HILDEBRAND.

A perfect religious machine. Efficiency applied to Christianity. Evangelism reduced to an exact science. These are phrases by which Billy Sunday's campaigns most frequently

Take the old-fashioned revival. It came into town, having been advertised from pulpits, among the churchgoers, whom it was not intended to reach, gathered interest as it went along, and left with the loose ends of its results for ministers to gather up as best they might.

If Pilly Sunday were engaged to ne to Washington one year from this month, advance men would be here as soon as he accepted the invitation to look over the ground. A sort of stock company would be formed, and enough pledges obtained to guarantee the expenses of erecting a tabernacle, of paying the Sunday party's fare here, and of providing them quarters.

Needed \$18,000 In Scranton. In Scranton \$18,000 was needed for this purpose. In many places the sum has been less. These pledges are not paid. They only serve as a guarantee fund, so that churches are not assessed in case the revival fails to pay its own way. Collections are taken from the first meeting to defray these expenses. And never yet has Sunday been compelled to call upon the guarantors to cover any part of the expenses of his meetings. Washington would be divided into districts. In Scranton there were nine districts. Here there probably would be twice that many. For a month before Sunday's arrival prayer meetings for the success of his not assessed in case the revival fails

r meetings for the success of his campaign are held in each of these districts nightly. District commit-tees are organized. A religious cen-sus of each district is taken. The meetings are thoroughly advertised among all classes of citizens, with emphasis on those the church does not normally reach. Newspapers are used as the main publicity

channels.

Meahwhile personal workers are being solicited and trained. Committees on building, ushering, entertainment, nursery, decorations, and numerous other phases of the work are organized. They not only are formed but their members are coached thoroughly in the work they are to do.

### A Matter of Salesmanship. Sunday believes in making his

meetings fit the needs of the particular community in which he is working. He does not appear with a "free for all" invitation, and a "fet come who will" message. Salvation, in his opinion, is a matter of salesmaniship. It must not only be be offered to obstinate holders-out

be offered to obstinate holders-out against its influence.

"Go ye into all the world." he will tell you, applies just as much to the fellow next door, or in your office, or in your club, as the benighted heathen. The former, he will remind you, is often as far removed from personal contact with the church as the Zululander.

Sunday's co-workers are special. Sunday's co-workers are special-sts. Each is given a special field h which to operate. Shop meet-igs are not new. But Sunday's

in which to operate.

Ings are not new. But Sunday's Bible classes for society women constitute an innovation. And they have been highly successful.

## Meets Social Leaders.

Miss Grace Saxe gets into touch with the social leaders of the city. She gets some one who is interested coming work to have a Bible class tea." Social lights come out of curiosity and remainto pray! These drawing room meetings continue throughout Sunday's stay in a city. Once a week he conducts a meeting. Miss Saxe also arranges late afternoon meetings for school teachers and business women. High school girls are organized into Bible study classes under her direction. She is considered one of the best Bible teachers. in the country, and her methods of presentation have been responsible for making the Bible a living, potent, interesting book to thousands who hitherto had considered if dry sort of resulting.

sands who hitherto had considered it dry sort of reading.
Miss Frances Ver Helps in the work among business women. With women, as with men, Sunday believes in reaching the upper strata as well as those in the humbler walks of life. Miss Miller conducts a business girls luncheon daily from 11 o'clock to 1.32. Girls are charged but five cents aplece for luncheon and afterwards they are invited upstairs to hear Miss Miller give a stairs to hear Miss Miller give a talk which she repeats for each aucceeding group as they come in.
Attendance at these luncheons ranged from five, in the early part of the campaign in Scranton, to 1,590 after the first week.

manufacturing communities Mrs. William Asher nas charge of the work in factories. In Pittsburgh she succeeded in organizing flourishing Bible classes in seventy-nine ighing Bible classes in seventy-nine factories. She also is qualified to deal with reformed women, and it is she who lends a helping hand to those who forsake the red light districts to climb back into the walks of decent living.

What Mrs. Asher does for the shop woman the Rev. L. K. Peacock does for the shop when the restriction is a seventy-nine factories.

for the shop men. His talks among

## The Evangelist Applies Business HOW BILLY SUNDAY RUNS A CAMPAIGN

His advance agents form a stock company in the city to be visited. a year prior to revival. They obtain pledges to cover costs of erecting a tabernacle and paying expenses of the evangelist's

Collections taken from the first meeting are used to defray these expenses, thus relieving the guarantors of their pledges.

A city is divided into districts and prayer meetings held nightly during the month preceding the revival.

Workers are trained to take charge of the building, nursery, decorations, and to act as ushers and guides.

Bible class meetings are held in workships, factories, stores, and schools under the direction of Miss Grace Saxe, Miss Frances Miller, Mrs. William Asher, the Rev. L. K. Peacock, and other aides of the evangelist.

The ministers and church societies co-operate with the evangelist and continue the work inaugurated by him during the campaign.

and almost always have received the warm support of employers.

Another phase of Mrs. Asher's work is the training of personal workers. Her meetings include the hospitals, where some of the most sturdy Bible classes have been organized among nurses, who cannot leave to attend outside meetings. Mr. Peacock also attends minis-ters' meetings, and he acts as a sort

of clearing house for the business of the revival as it touches the work of churches. He also works among the lodges, all of which in Scranton have attended the meetings in delegations. The Masons marched, 2,500 strong, to one meeting. Special reservations are made for these bodies of lodge men, as well as delegations that attend from factories. These are the only reservations of any sort

All Other Seats Free. All other seats are free to the first comer, and the banker, the lawyer, the city official must come early and take his chances, as well as the the factory worker, or the

day laborer.

One of the important features of Sunday's meetings is the music. Ho-mer Rodeheaver conducts the choir. In Scranton it numbered 1,000 voices. But long before his coming a local conductor is engaged, and the choir is trained in singing militant, stir-

is trained in singing mintant, surring guspel hymns.

B. D. Ackley, whose work as secretary already has been described,
plays the plano.

Work of handling mail during a
Sunday campaign is no small task.
Though it is impossible for Mr. Sunday to give personal attention to the
letters that your in monion from letters that pour in, running from 200 to 700 a day, Mr. Ackley reads

Many of these are begging letters.
About one-third fall in that class.
In one day in Scranton the requests ranged from the solicitation for \$200 weman, who said wanted that amount to cure her-self of the opium habit, to a re-quest for \$25 from a professed trail hitter to buy a new set of false

To Mr. Rodeheaver, in addition to

the musical arrangements, falls the work of instructing the ushers, of arranging for the nursery, where bables are checked during the meetings, and of planning the hospital staff, where persons who faint or

become otherwise ill during the meetings are given free medical attention-The tabernacle building has been reduced to a science. This is considered the safest type of structure in case of a fire or panic. It is so constructed that either side may be removed at a moment's notice. The sawdust is placed directly on the ground, removing the possibility of a floor falling through with the im-

mense crowds.

During the series, sermons are furnished to newspapers, and generally papers print them in full, be-cause of the demand for them. Pa-pers also find the interest great enough to devote columns to descrip; tive matter of the meetings and the other activities during a campaign.

Nespapers Aid Him. Much effective outside work is said to be done through these newspaper from a Lutheran minister in Fred-erick, Md., who said eight of his thirty converts on Easter Sunday this year were due directly to the perusal

of Surday's sermons in Scranton
papers sent to Frederick by converts
in the Pennsylvania city.
Though Monday, technically, is
rest day for the Sunday party, Mr. rest day for the Sunday party, Mr. Sunday takes that day to visit surrounding towns, accepting invitations to speak there. On Palm Sunday he went to Philadelphia where he delivered a sermon before University of Pennsylvania students. As a result 175 professed Christianity and practically all of this number were taken into the churches of the Quaker City within the folof the Quaker City within the fol-

wing week.
Results of such a systematic campaign have been shown to differ widely from an ordinary hit-or-miss Those re sults as reported by business men in Scranton, and in Wilkesbarre visited by Sunday one year ago, will be told in The Times tomorrow.

# RECORDS ARE BROKEN Police Court Record

Washington's third annual ity" campaign ended today. Results show it to have been a decided

With less dirt to deal with more was emoved during the week than in either f the previous crusades.

public's interest.

"Without the hearty co-operation of these agencies, the work of the committee would have amounted to little. Housekeepers are realizing more and more every year that the 'clean-city campaign' is conducted primarily in their interests, and each year they are contributing more to its success. The thanks of the committee are due also to the Street Cleaning, Health, and Police Departments, all of which have rendered splendid service."

Whence volation, \$2, forfeited.

Entitled States Branch, Judge Mullidwary—William B. Gardiner, threats, bound over to keep the peace; Firman R. Horner, violation registered bottle law, \$2, forfeited, James P. Dohoney, larceny, 20 or 50 days; J. T. Fleming, forgery, trial April 21; Edna Ross, assault, trial April 22; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny assault, trial April 23; Herbert Green, assault, trial April 24; Herbert Green, assault, trial April 26; Herbert Green, assault, trial April 26; Herbert Green, assault, trial April 27; Herbert Green, assault, trial April 28; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny assault, trial April 21; Herbert Green, assault, trial April 21; Herbert Green, assault, trial April 22; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 23; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Builock, larceny, trial April 26; Herbert Green, assault, \$5 or 15 days; William A. Bu

lice Departments, all of which have rendered splendid service.

The following statement was issued by Dr. Arthur L. Murray, secretary of the committee, today:

"A tr.p over a considerable portion of the city late yesterday afternoon showed that the city, taken as a whole, was unusually clean. Sections which are notable for the unsightly conditions of their lots, in many instances, presented appearances of particular tidiness. There still remain, however, places where refuse has not been removed. These neglected accumulations moved. These neglected accumulations will, as they come to the attention of the clean city committee, be corrected as early as possible.

## Will Continue Work.

"The civic pride of occupants of premises and owners of lots which have not been cleaned will be appealed to special individual communications. If these appeals do not have the de-sired effect of causing the removal of the refuse, the committee will feel the refuse, the committee will feel cailed upto to invoke the aid of the

Attention was directed by Dr. Murray to the health regulations requiring that to the health regulations requiring that premises and vacant lots be kept in clean and wholesome condition. Violations are punishable by a fine.

The next meeting of the committee will be held next week, when reports of the secretary and subcommittee will be

District Branch, Judge Pugh-Sydney Sim-

IN CLEAN-UP WEEK Hundreds of tons of refuse, gathered from ceilar and garret, back yard and vacant lot, have been carted to the city dumps. The exact number will not be known until the reports of the contractors are received next week. Last year 5,500 tons of refuse were removed during "city cleaning" week. The number this year, according to Dr. Arthur ber this year, according to Dr. Arthur L. Murray, accretary of the committee, will largely exceed last year's record.

Co-operation Brings Success.

"The success of the campaign," said W. H. Richardson, chairman, today, "is due not only to the members of the clean-city committee, but to the citizens' associations the pupils of the public schools, the Boy Scouts, and the thousands of householders who have labored so zealously in the public's interest.

William B. Gardnet, the States Branch, Judge Mulbewny William B. Gardnet, threats, but down of which the hearty corpogration of William B. Gardnet, threats, bound over to William B. Gardnet, threats, bound over to

mons, disorderly, \$5, forfeited; Thomas Hansborough, unlicensed huckster, \$5, for-felted; Arthur F. Bower, speeding automobile, \$5, forfeited; Harry E. Bowman, traf-fic violation, \$2, forfeited; Hugh C. Duffy, fic violation, \$2, forfeited; Hugh C. Duffy, speeding automobile, \$5, forfeited; Harry M. Frye, traffic violation, \$2, forfeited; Peter Genople, obstructing street, \$5, forfeited; Warfield Gill, speeding automobile, \$5, forfeited; James B. Gilmer, speeding automobile, \$5, forfeited; Thomas Hansborough, traffic violation, \$1, forfeited; Herbert H. Harpham, fall to stop automobile when street car discharged passengers, \$2, forfeited; William C. Hunt, injuring tree, \$5, forfeited, Judson L. Lee, speeding automobile, \$5, forfeited; Villiam C. Hunt, injuring tree, \$6, forfeited; Villiam C. Hunt, speeding automobile, \$5, forfeited; Villiam C. Hunt, injuring tree, \$6, forfeited; Villiam C. Hunt, Villiam C

rived-Minnesota, at Tampico; An napolis, at Acapulco; Cheyenne, H-l Cal., for San Francisco.

GEORGE W. FARIS, vesterday.

## Funerals

George W. Faris, at Terre Haute, Ind., April 20.
Delia Heany, at 1341 Third street northwest, April 20, at 9:39 a. m. Mass at St. Aloysius Church.



**HUGH REILLY CO.** 1334 New York Ave. N. W.

# LOCAL AND NEW YORK FINANCIAL NEWS

97% 97%

110% 1115

# Washington Stocks. S. Reg. 3's. S. Coupon 3's. S. Reg. 4 s.

Stocks were unusually active on the Georgetown Gas 5's. Washington Stock Exchange today, the weak tone of New York affecting local conditions to a noticeable extent. There onditions to a noticeable extent. There was an unusually targe amount of both buying and selling during today's session, and in nearly every instance, prices remained firm.

The bond list was steady, and a general demand resulted. The 5 per cent bonds of the Capital Traction Company, \$2,500, sold at 1071/2, at which figure the market closed. City and Suburban 5's brought 102 and 101%, the latter figure prevailing on the last sales. Potomac Consolidated first 5's

brought 106.

But little interest was shown in Capseveral days continuing to prevail. Three small blocks during the regular session and 28 shares on the after call at 101 constituted the day's sales of that stock. Railway preferred at 86% was steady.

Lanston sold a point above yester-day's asked price, 5 shades having been bought by one broker at 84.

Twenty shares of Riggs National constituted the sales of bank stock.

Twenty-five shares of Washington Gas brought 82, and 12 shares sold at 82%.

At a meeting of the boards of directors of the Washington-Southern and the Richmond. Fredericksburg and Potomac railroad, held in New York yesterday, Eppa Hunton, jr., of Richmond, was named as general counsel for the two roads. Mr. Hunton will succeed Caperton Braxton, who died recently.

Members of the Southeastern Kansas Commercial Club, of Independence Kan., one of the largest delegations of Western business men to visit the East recent months, will arrive in Washington next Tuesday afternoon at 2 o'clock, and will remain overnight in the city. The Westerners have a private train of twelve cars, and will visit the principal cities of the East.

### New York Cotton.

Furnished The Washington Times by N. L. arpenter & Co., New York, Branch office, Union Trust.... Wash. Loan & Trust... Continental Trust ... Home Savings Bank of Com. & Sav. 13
East Wash. Sav. Bank. 15
FIRE INSURANCE STOCKS.

Woodward manager.					Prev.
	Open.	High.	Low.	Close.	Close.
May	. 12.75	12.78	12.66	12.66	12.77
July	. 12.67	12.68	12 55	12-56	12 67
October .	. 11.63	11.65	11.54	11.55	
May July October December	11.59	11.53	11.53	11.53	

## Army and Navv

	Furnished to The
ARMY.	Harriman & Co., New manager local branch,
ion of Chaplain HENRY L. CANT. Sevent-senth Infantry, ted by President.  DAVID C. SEAGRAVE, Ord-Department, to Walter Reed all Hospital, D. C., for obsertant treatment.	Atlanta-Goldfield Bay State Gas Braden Copper British Columbia Columbia Columbia Rubbe Cobalt Lake
NAVY. der WALDO EVANS, to com-	Greene-Cananea Kerr Lake La Rose Con
Albany.	Manhattan Transit

mand Lieutenant G. A. ALEXANDER, to Albany as navigator. Lieutenant T. F. CALDWELL, to Ten-Ensign R. H. HAWKINS, to Albany.
Ensign R. E. KERR, to Albany.
Ensign C. E. HOARD, to temporary
duty receiving ship. San Francisco,
as instructor of enlisted men.
Ensign THOMAS SHINE, to temporary

duty receiving ship. San Francisco, as instructor of enlisted men. Surgeon F. E. McCULLOUGH, to naval training station. Newport, R. I. Surgeon R. C. HOLCOMB, to assistant to Burcau of Medicine and Surgery. OLD, to naval hospital, Washington,

Passed Assistant Surpeon C.E. STRITE, to naval station, Key West, Fla.

Passed Assistant Surgeon H. W. B.

TURNER, to Albany.

# MOVEMENTS OF VESSELS.

napolis, at Acapulco; Cheyenne, H-1, H-2, and Iris, at San Diego; Ohio, at Philadelphia; Balch, at Newport, ailed—Culgoa, from Pensacola for New York yard; California, from Acapulco for Mazatlan; Glacier, from Acapulco for Mazatlan; Cheyenne, H-1, H-2, and Iris, from San Pedro for San Diego; Saturn, from Tiburon, Califor San Francisco.

## Obituaries

ALBERT G. HALL, at 1220 Fifteenth treet northwest, yesterday.
DELIA HEANY, at 1341 Third street MRS. KATHERINE HUMPHREY, April 16. Notice of funeral later. CHARLES A. McELHINNEY, April 6. Notice of funeral later.



New York Market. Quotations received by W. B. Hibbs & Co., members New York Stock Exchange, Washington Stock Exchange, and Chicago Board of Trade, Hibbs Building. High Low Close Clo

GAS BONDS. Geo. Gas. Cert. Ind. 5's..... 105 RAILROAD BONDS. Capital Traction R. R. 5's.... 107%
Anacostia & Potomac 5's..... 100
City & Suburban 5's...... 101 Columbia R. R. 5's.... Columbia R. R. 6's.... Metropolitan R. R. 5's. Anaconda. Wash. Balto, & An. 5's..... 89 MISCELLANEOUS BONDS. Potomac Elec. Cons. 5's... 29½
Potomac Elec. I.t. 5's... 105½
C. & P. Telephone 5's... 105
Amer. Tel. & Tela. 4's... 90
Amer. Tel. & Tela. 4½'s... 90 Amer. Tel. & Tela. 4's...... Amer. Tel. & Tela. 4'4's..... N. & W. Steamboat 5's.....

Riggs Realty 5's (long)..... 1011/4 Riggs Realty 5's (short)..... 1001/2 PUBLIC UTILITY STOCKS. Capital Traction ... 
 Capital Traction
 100

 Wash. Ry. & Elec., com.
 874

 Wash. Ry. & Elec., pfd.
 85

 Wash. Va. Ry. com.
 25

 Wash. Va. Ry. pfd.
 64

 Wash., Balto. & An. com.
 9

 Wash., Balto. & An. pfd.
 20

 N. & W. Steamboat
 185
 Washington Gas

Peorgetown Gas.
Columbia Gas & Electric ...
Amer. Tel. & Telga ..... MINING STOCKS. reene-Cananea NATIONAL BANK STOCKS.

TRUST COMPANY STOCKS.

Ger. Am. Fire Insurance..... 26

Amer. Sec. & Trust.... National Sav. & Trust...

perican Nat. Bank...... 158 Far. & Mech. Federal Nat.

Woodward building: Herbert II. Brown,	Union Trust 132%
May	Wash. Loan & Trust
New Orleans Cotton.	Arlington Fire Insurance 11 Corcoran Fire Insurance 80 Firemen's Fire Insurance 19

Furnished the Washington Times by N. L.

	Open.	High.	Low.	Close.	Prev.
May	. 12.75	12.78	12.66	12.66	12.7
July	. 12.67	12.68	12 55	12-56	12.67
October .	. 11.63	11.65	11.54	11.55	11 63
December	11.59	11.53	11.53	11.52	11.90

aptain

## Now Vork Coak Made

ı	New York Curb M	lark	et.
J	Furnished to The Washingto Harriman & Co., New York; G. manager local branch, Calorado	B. Chi	pmaz g.
		Bid. A	
	Anglo-American Oil	16%	16
	Atlanta-Goldneld	28	30
-	Bay State Gas	- 54	- 3
	Braden Copper	8	81
	British Columbia Copper	15%	13
•	international Rubber		- 8
- 1	Cobalt Lake		65
	Greene-Cananea		36
	Kerr Lake		41
1-	La Rose Con		12
- 11	Manhattan Transit		1
0	McKinley-Darragh	74	76
- 4	Nipissing Mines		63
-	Ohio Copper	34	
	Standard Oil of N. J	402	404
- 3	Tonopah Belmont	77%	77
'n	Tonopah Mining of Nev	69a	62
y	Tri Bullion		- (1
,	United Cigar Stores		93
	Yukon Gold	234	199
	Goldfield		11
y	Riker & Hegeman	31/4	91
١.	Standard Off Buke	M	

## Wholesale Produce Market

ern, 19c per doz. CHEESE-New York, new, 19c per 1b.; flat, CHEESE-New 1672, 1820 per ib.; tub, 180 per ib.; BUTTER-Eigin print, 280 per ib.; tub, 280 per ib.; process, 216220 per ib.; LIVE POULTRY-Quotations furnished by Krey, Price & Co.—Hens, 196200 per ib.; roosters, lic per ib.; turkeys, 176220 per ib.; chiskens, 236260 per ib.; ducks, 176330 per lb. DRESSED PORK-Choice light, 112:12c per ib.: medium, 164,611c per lb., stags and sows, 765c per lb.

LIVE STOCK—Veal caives, 11912c per lb.; fat sheep, 5354c per lb.; fati lambs, 74,63c per lb.; spring lambs, 109124c per lb.; vEGETABLES—(Quotations furnished by Taylor Wade)—Polatoes, 12,236,2.50 per bbi.; onlons, Texas, per bbi., 12,50; cabbage, \$2,609,2.25 per lb.; lettuce, \$2,509,3.00 per basket; bests, \$5,0095,00 per 100 bunches; yams, 12,509,2.00; celery, 50,675c per doz.; squash, 12,009,2.25 per bbi.; kale, per bbi., 75,61,60. Receipts of veal caives, spring lambs, hous and spring crickens in light receipt and extreme figures readily obtained for choice goods. medium, 10%@llc per lb.; stags and sow

Amal. Copper...... 73% 72% 73% 1 ;3% Am. Beet Sugar, com 22% 22% 1 Amercina Can........... 25% 24 . 25, 1 25% American Can, pfd. 20 89% 90 | 89% American C. & F.... 49% 49% 49% 1 49% American Ice Securi 29 28% 29 | 29% B. F. Goodrich ..... 28% 27% 27% 27% Brook. Rap. Tran.... 90% 50% 90% | 50% California Petrol.... 23 23 23 1 23 Canadian Pacific.... 200 199% 199% | 200% Central Leather .... 35% 34% 34% 1 35 Ches. & Ohio....... 51% 51% 51% 52% Chl., Mil. & St. P.... 98% 97% 98% 98% Chino Con. Cop.... 40% 40% 40% | 40% | 40% Col. Fuel & Iron... 2816 2816 2816 1 29 Corn Products ..... 8% 8% 8% 8% 8% Corn Products, pfd. . 63 62% 62% | 63 / Delaware & Hunson 149 149% | 150 D., L. & West.......397 395 895 Distillers' Securities. 15% 15 15 1 15% Erie..... 2816 2716 2734 1 28 Erie, 1st pfd...... 43% 43% 43% | 44% General Electrics.... 144 144 1144% Great Northern pfd. 122 121% 122 | 121% Interboro Met...... 14% 14% 14% 14% 61% | 60%

Interboro Met. pfd... 61% 61 Inter. Harvester..... 103% 102% 102% | 102% Illinois Central......110% 110 110 1 110% Lebigh Valley......1371/ 1341/5 1365/4 | 135 Loose-Wiles com.... 32% 32% 22% |

Pacific Mail...... 22% 22% 22% 23% Pennsylvania......100% 109% 109% 109% Pres. S. Car com..... 41% 41% 41% 1 42 Ray Con. Cop...... 21 21 21 Rep. Iron & Steel .... 22% 22% 22% | 21% Rep. I. & S. pfd...... 82% 82% 82% 82% Reading...... 162% 161% 161% | 163% Rock Island, pfd..... 5% 5 Southern Pacific ..... 92% 91

Rock Island...... 3% 3% 3% 3% 3% 5% 1 5% Southern Rwy...... 24 24 1 2436 Southerr Rwy. pfd... 80 Tennessee Coppe..... 33% 23% 33% | 33% Texas & Pacific...... 15 15 15 1 14% Union Pacific ....... 154% 152% 154% | 154% U. S. Rubber, com., 57% 57% 57% 57% 58 U. S. Steel...... 58% 57% 58% 58%

U. S. Steel, pfd..... 109 100 109 1 Utah Copper...... 56% 55 Va.-Car. Chemical.... 29 29 Wabash, com...... % Wabash, pfd...... 4% 4 Western Maryland ... 29 29

Western Union Tele.. 61% 51% 51% 61% Westing. Elec ...... 72% 72% 72% 72% BONDS Atchison Conv. 4's... 95% 95% 95% 96 B. & O. Gen. 4's ..... 31% 94% 94% 94% C., B. & Q. Joint 4's.. 97 97 97 1 97% C., R. I. & P. 4's ... 34% 33% 34 | 33% Inter, Metro. 414's.... 761/4 75% 761/4 761/4 Nor. Pacifile 4's...... 95% 95% 95% | 95% Conv. 31/2's, 1915.. 98% 98% 98% | 98%

Union Pac. Con. 4's .. 91% 91% 91% 91%

U. S. Steel 2d 5's ..... 102% 102% 102% 102%

# Sales Today on

Capital Traction 5's, \$1,000@1074, \$1,000 @1074, \$500@1074. #107%, \$500#10744.
City and Suburban 5's, \$1,000@102, \$1,000
@102, \$1,000@101%, \$1,000@101%.
Potomac Electric 1st 5's, \$1,000@106.
Capita! Traction, 5@101, 5@101, 5@101, 5@101.
Washington Railway pfd., 10@881%.
Lanston, 5@84.
Riggs National Bank, 10@355, 10@550.
After call:
Capita! Traction, 25@101, 2@101.
Washington Railway pfd., 7@86, 25@86.
Washington Gas, 25@82, 12@82%.

New York Coffee. Furnished the Washington Times by N. L. Carpenter & Co., New York Branch Office, Woodward Building, Herbert H. Brown,

September December

NEW YORK, April 18.-The stock market opened active and lower. Sup American Locomotive 30% 30% 30% port was again lacking, and as many American Smelting ... 66% 65% 65% 65% active stocks struck new low records Amer. Sugar & R.....100% 99% 100 | 9% sentiment was decidedly depressed. Le-Am. Tel. & Tel...... 130% 130% 130% high Valley was off % and Reading lost 1% during the first few minutes. The .......... 34% 34 34% | lower price level established since the Baltimore & Ohjo... 88% 87% 88% | 88% | beginning of the week, coupled with Bethlehem Steel .... 30% 38% 38% 19% fresh liquidations, was responsible for the general weak tone.

Missouri Pacific, which declined points yesterday on heavy selling from some mysterious source, began at 19%. for a gain of 1/2, but at the end of twenty minutes this advance had been lost. The low point touched by this issue Friday, 18/2, was the first time in twenty years that it had sold at this price. Toward the end of the first hour more spirit was shown, and the technical position of stocks appeared to be good. The market closed steady.

Among the initial declines were: United States Steel, 1/2; American Can, 11/4; Union Pacific, 11/4; Southern Pacific, 1/4; Amalgamated Copper, 1/4; Anaconda, 1/4; Chesapeake and Ohlo, 1/4; Erie, 1/4; Lehigh Valley, 1/4, and Eroe, 1/4.

The curb was heavy.

Americans in London were heavy on tack of British support and on selling orders cabled from New York. Weakness of Americans in London was attributed to the Mexican situation.

The weekly actual bank statement is. for a gain of 1/2, but at the end of twen

The weekly actual bank statement is-ued today showed the following

ecutor or Trustee. as We are legally authorized o serve you in all fiduciary capacnce invited.

## Realty Transfers

Sidney Bleber, original lot 16, equare 283, 310.

Petworth—Clarence B. Hight et ux. to James A. Finch, lots 73, 74, and 79, block 26, 310.

265 N street northwest (Dartmouth Apartment)—James A. Finch et ux. to Clarence B. Hight, lot 157, square 354, 810.

1234 H street northeast—Henry J. Juenemann et ux. to William R. Miller, lot 39, square 1002, 110.

Addition to Brookland—Lealie E. F. Prince to Harold A. Haynes, lot 13, block 48, 110.

Le Droit Park—Richard E. Pairo et al., trustees, to James F. Bundy, lot 78, -quare 2079, 32,515.

Bloomingdale—Herman D. Reeve et ux. to Leo A. Gertman, lot 57, block 7, 810.

Washington Heights—Flora M. Schmilt et vir. Ernest L. to Charles W. Van Wagner, lot 46, block 8, 310.

Alley between Eighteenth and Ninetsenth, L. and M. streets northwest—William A. Brown, trustee, to Philipp D. Brown, lot 61, square 140, 510.

D. street northwest, between Seventaenth and Eighteenth streets—John B. Lord et ux. to United States of America, original lot 8, square 172, 811,550, Joseph J. Darlington et al., trustees, to Joseph J. Darlington et al., trustees, to same, lots D. Lord junt original lots 14 and 15 square 172, 822,635.0, Joseph J. Darlington et al., trustees, to same, lots D. Lord junt original lots 14 and 15 square 172, 192,635.0, Joseph J. Darlington et al., trustees, to same, lots D. to I. original lots 5 and 27. same, lots D to I, original lots 3 and 27, square 172, 341,325.53.

Today on
The Local Exchange

The Local Exchange \$10. U street northwest (The Bryn Mawr)— Joseph Travers et ux. to Harry B. Willson, lot 184, square 237, \$10. Washington Heights—John M. Henderson to Josephine D. Peary, lot 72, block 5, \$10. Cleveland Park—Josephine D. Peary to John M. Henderson, lot 7, square 262, \$10. Randle Highlands—Daniel W. Byer to Lad-islaus A. Tabinshi, lot 35, square 5627, \$10. 1919 Eleventh street northwest—Salile C. A. Bowly et al. to Joseph F. and Mary E. Holland, lot 34, square 333, \$10.

EDUCATIONAL -

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### Love Powders Fail.

NEW YORK, April 18.-Rudo'ph Mener and Joseph Wewer sold magic love pewder-price \$8-and rings guaranteed \$12.50. Neither worked. The men will be sentenced Monday.

# Norman Corbin



212 11th St. N. W.

uction Sale Monday, April 20, 1914. 125-HEAD-125 Norman, 32 head from Va. C. D. Reckeweg, 18 head from Mont-comery county, Md. W. H. Chambers, 2 head from West G. L. Morgan 16 head, Frederick

ounty Md. Private parties, about 25 head. SPECIALS. 3 pair and 5 single mules. 18 delivery wagon chunks. 22 big finished draft horses. 16 carriage and speedy road horses. 20 farm mares, some in foal. Private Sale All Day, Every Day. We carry the largest assortment of stock at both public and private sale of any stable in the District of Co-lumbia.

Everything Must Be As Rep or Money Refunded. Stock Can Be Inspected on Sunday. Phone Main 1477.

FINANCIAL

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JOHN JOY EDSON, President

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-It pays 3% interest

on ordinary savings accounts. -It pays 4% interest on special savings accounts.

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Interest compounded monthly (twelve times a year), on the 2% accounts and four times a year on the 3% accounts; twice a year on the 3% accounts; twice a year on the 4% accounts and interest so figured that the depositor gets a "Square Deal" There are no rules, no penalties, no subterfuges with us that whittle down the rate of interest; and your money draws interest every day it is in The Munsey Trust Company, however long or short the time, and every business day in the year is deposit day.

The Munsey Trust Company is a serious, substantial bank, conducted on sound business lines. Its methods are clean, clearcut and straightforward. It has no favorites, it treats all men the same—treats the big man no better than the little man and treats all alike, with well considered courtesy. If this is the kind of bank that appeals to you, we should be glad to have you open an account with us. Measured from every angle—the interest we pay, and the way we figure interest, and the strength and substantiality of The Munsey Trust Company—is there any other bank anywhere where you can do as well? Think this over—it is very much worth your while.

FRANK A. MUNSEY, President

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\$100 REWARD

AND NO QUESTIONS ASKED For return of platinum chain bracelet set with diamonds and supphires, M. LE ROY GOFF, 2363 California st.

BUNCH OF KEYS Small, Reward if returned to DAVID ROTHCHILDS, 5th and G sts. N. W. G sts. N. W.

GOLD BROOCH—Made from two gold shells:
lost going from 7th and D sts. S. W., to
Church of Reformation via Second and Pa.
ave. S. E. Liberal reward. 423 7th st. S. W.

LOST-Scarf pin, Saturday, 11th; C. S. navy button. Reward if returned to A. MAC-DONALD McBLAIR, The Clermont, 21st and